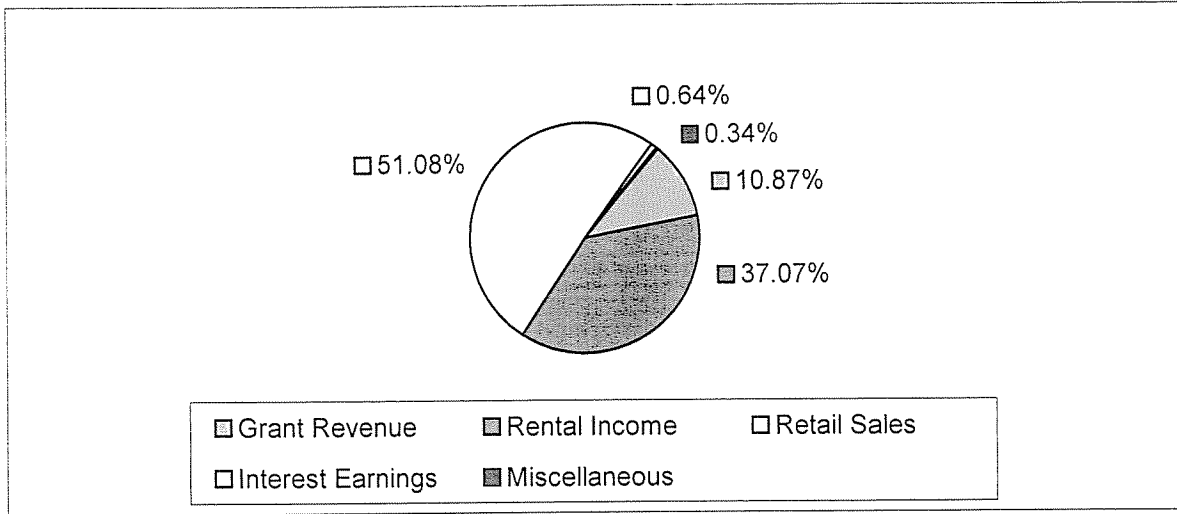


## MARINA FUND

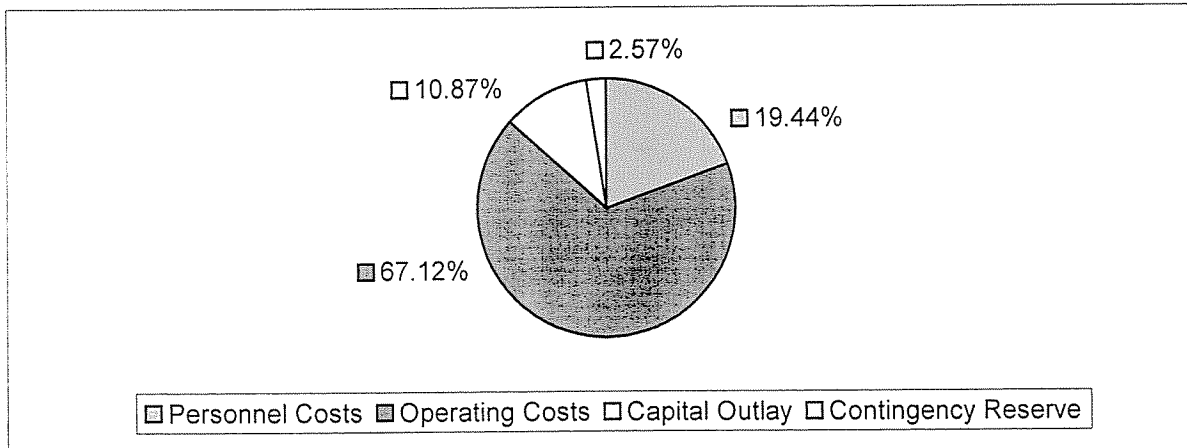
### WHERE THE MONEY COMES FROM

Grant Revenue	10.87%	\$84,580
Rental Income	37.07%	288,500
Retail Sales	51.08%	397,500
Interest Earnings	0.64%	5,000
Miscellaneous	<u>0.34%</u>	<u>2,660</u>
 Total Estimated Revenue	 100.00%	 \$778,240



### WHERE THE MONEY GOES

Personnel Costs	19.44%	\$151,300
Operating Costs	67.12%	522,360
Capital Outlay	10.87%	84,580
Contingency Reserve	<u>2.57%</u>	<u>20,000</u>
 Total Appropriations	 100.00%	 \$778,240



CITY OF MADEIRA BEACH  
ESTIMATED REVENUES  
MARINA FUND - 405

#	ACCOUNT TITLE	2004-05 ACTUAL	2005-06 ACTUAL	2006-07 ESTIMATE	2006-07 REVISED	2007-08 ESTIMATE	% CHANGE FYE'07 TO FYE'08
	<b>FUND EQUITY, OCTOBER 1</b>	\$ 565,228	\$ 509,712	\$ 165,773	\$ 488,175	\$ 416,745	-14.63%
	<b>ADD REVENUES:</b>						
334.252	Fla. Boating Improv. Grant	-	-	-	-	84,580	
347.401	Late Fees	750	900	800	800	400	-50.00%
347.520	Dry Storage Fees	45,756	59,890	50,000	50,000	62,000	24.00%
347.521	Transient Rentals	32,401	30,882	30,000	30,000	31,000	3.33%
347.530	Unleaded Fuel Sales	174,918	214,342	190,000	190,000	206,000	8.42%
347.531	Propane Sales	15,965	15,728	16,000	16,000	16,500	3.13%
347.532	Diesel Sales	69,448	97,298	60,000	60,000	79,000	31.67%
347.533	Diesel Commercial	15,178	44,219	20,000	20,000	41,000	105.00%
347.551	Store Sales - Exempt	2,354	2,302	-	-	-	
347.552	Store Sales - Taxable	51,505	51,931	50,000	50,000	50,000	0.00%
347.553	Special Marine Orders	2,847	5,418	4,000	4,000	5,000	25.00%
347.580	Marina Wet Slip Rentals	181,232	183,691	185,000	185,000	195,500	5.68%
347.585	Annual Fishing Tournament	9,464	-	-	-	-	
361.100	Interest Earned	11,780	21,270	5,000	5,000	5,000	0.00%
366.366	Donations	-	1,653	-	-	-	
369.369	Miscellaneous Revenues	2,307	-	-	-	-	
369.377	Commission- Laundry Equip	534	387	500	500	400	-20.00%
369.379	Refund Prior Year Exp.	-	40	-	-	-	
369.381	Sales Tax Collection Allowance	345	373	360	360	360	0.00%
369.384	Boat Ramp Fees	2,891	1,749	2,000	2,000	1,500	-25.00%
381.001	Transfer from General Fund	-	-	300,000	300,000	-	-100.00%
	<b>TOTAL REVENUES</b>	<b>619,675</b>	<b>732,073</b>	<b>913,660</b>	<b>913,660</b>	<b>778,240</b>	<b>-14.82%</b>
	<b>LESS: EXPENSES</b>	<b>675,191</b>	<b>753,610</b>	<b>985,090</b>	<b>985,090</b>	<b>778,240</b>	<b>-21.00%</b>
	<b>FUND EQUITY, SEPTEMBER 30</b>	<b>\$ 509,712</b>	<b>\$ 488,175</b>	<b>\$ 94,343</b>	<b>\$ 416,745</b>	<b>\$ 416,745</b>	<b>0.00%</b>

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**CITY OF MADEIRA BEACH**  
**MARINA FUND 405**

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**SUMMARY**

	2004-05 ACTUAL	2005-06 ACTUAL	2006-07 ADOPTED	2006-07 REVISED	2007-08 ADOPTED
PERSONAL SERVICES	\$162,865	\$153,479	\$170,780	\$170,780	\$151,300
OPERATING	469,546	536,645	494,310	494,310	522,360
CAPITAL OUTLAY	42,426	63,486	300,000	300,000	84,580
OTHER	354	-	20,000	20,000	20,000
<b>TOTAL</b>	<b>\$675,191</b>	<b>\$753,610</b>	<b>\$985,090</b>	<b>\$985,090</b>	<b>\$778,240</b>

**MISSION**

The Madeira Beach Municipal Marina consists of 93 wet slips and areas for dry storage. The facility is used to sell live and frozen bait, tackle, snack food and beverages, propane fuel, unleaded and diesel fuel and various items for the convenience of boaters. The facility focuses on service, cleanliness and safety.

**CITY OF MADEIRA BEACH  
APPROPRIATIONS  
MARINA FUND - 4059300**

A/C #	ACCOUNT TITLE	2004-05 ACTUAL	2005-06 ACTUAL	2006-07 ADOPTED	2006-07 REVISED	2007-08 ADOPTED	% CHANGE FYE '07 TO FYE '08
<b>PERSONAL SERVICES:</b>							
1200	Salaries & Wages	114,682	102,923	116,065	116,065	103,900	-10.48%
1400	Overtime	11,693	16,571	11,500	11,500	11,500	0.00%
2100	Social Security	9,627	9,104	9,760	9,760	8,900	-8.81%
2203	ICMA 401(a) Plan	6,654	6,597	8,690	8,690	7,500	-13.69%
2300	Group Insurance	12,817	9,966	15,020	15,020	12,700	-15.45%
2400	Worker's Compensation	7,392	8,318	9,745	9,745	6,800	-30.22%
	Subtotal Personal Services	162,865	153,479	170,780	170,780	151,300	-11.41%
<b>OPERATING:</b>							
3100	Professional Services	-	4,755	6,500	6,500	6,500	0.00%
3400	Contractual Service	-	-	7,400	7,000	7,000	0.00%
3600	Administrative Services	93,750	68,480	91,720	91,720	108,355	18.14%
4000	Travel and Training	-	2,415	2,000	2,000	1,350	-32.50%
4100	Telephone	6,671	7,087	7,000	7,000	3,750	-46.43%
4110	Cellular Phone	742	544	960	960	720	-25.00%
4200	Postage	421	577	700	700	700	0.00%
4300	Utilities - Water service	8,477	15,616	12,000	12,000	12,000	0.00%
4331	Electric - Buildings	7,298	6,064	8,000	8,000	6,300	-21.25%
4335	Electric - Docks	17,575	17,422	18,000	18,000	12,000	-33.33%
4400	Rentals and Leases	1,201	-	500	-	-	
4402	Submerged Land Lease	2,166	2,251	3,000	3,000	3,000	0.00%
4500	General Insurance	7,199	10,389	16,335	18,385	19,270	4.81%
4600	Maintenance - Auto Equip.	182	224	350	350	350	0.00%
4610	Maintenance - Building	4,066	1,433	3,000	2,800	2,000	-28.57%
4620	Maintenance - Grounds	2,778	3,022	4,000	3,800	3,000	-21.05%
4640	Maint Other Equipment	3,279	741	1,000	1,000	1,000	0.00%
4692	Marina Maintenance	12,506	11,644	14,000	14,000	12,000	-14.29%
4700	Print & Reproduction	370	719	1,000	1,000	1,000	0.00%
4800	Promotions & Public Relations	15,222	10,190	10,000	10,000	13,450	34.50%
4920	Licenses & Permits	723	699	605	605	605	0.00%
4930	Bank Service Charges	5,812	8,609	6,240	6,240	6,480	3.85%
5100	Office Supplies	332	690	1,200	1,000	750	-25.00%
5200	Uniforms	1,379	935	1,500	1,300	1,000	-23.08%
5210	Departmental Supplies	7,305	5,489	8,000	8,000	6,000	-25.00%
5220	Gasoline & Oil	775	941	1,000	800	500	-37.50%
5230	Tools	905	536	1,000	850	700	-17.65%
5270	Fuel Purchases - Resale	206,462	294,756	220,000	220,000	240,280	9.22%
5271	Store Purchases - Resale	51,907	49,425	35,000	35,000	40,000	14.29%
5272	Propane Purchases - Resale	9,753	10,977	12,000	12,000	12,000	0.00%
5420	Dues & Subscriptions	290	15	300	300	300	0.00%
	Subtotal Operating	469,546	536,645	494,310	494,310	522,360	5.67%
<b>CAPITAL OUTLAY:</b>							
6300	Capital Improvements	42,426	61,487	300,000	300,000	84,580	-71.81%
6400	Capital Equipment	-	1,999	-	-	-	
	Subtotal Capital Outlay	42,426	63,486	300,000	300,000	84,580	-71.81%
<b>OTHER:</b>							
8200	Donations	354	-	-	-	-	
9900	Contingency Reserve	-	-	20,000	20,000	20,000	0.00%
	Subtotal Other	354	-	20,000	20,000	20,000	0.00%
	<b>TOTAL MARINA</b>	<b>675,191</b>	<b>753,610</b>	<b>985,090</b>	<b>985,090</b>	<b>778,240</b>	<b>-21.00%</b>

CITY OF MADEIRA BEACH, FLORIDA  
DEPARTMENT: 4059300  
MARINA FUND - 405

POSITION COUNTS

	<u>2006</u>	<u>2007</u>	<u>2008</u>
MARINA SUPERVISOR	1	1	1
MARINA ASSISTANT	1	1	1
BUILDING MAINTENANCE WORKER	1	1	*
MARINA ATTENDANT (PART-TIME)	<u>2</u>	<u>2</u>	<u>2</u>
TOTAL FUNDED POSITIONS	5	5	4

\* Position not funded in FY 2007-08.

CAPITAL OUTLAY

6300 - IMPROVEMENTS:  
Construction of boat ramp \$ 84,580

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